

# THE GOOD NEWS IS THAT:

- The Inventory is increasing! The increased Inventory is a win for homeowners who seek to make a move to a property that better suits their needs.

- In many cases, when the homeowner finds a replacement property, they will sell their property!

Activity breeds activity, and the sales activity can be mutually beneficial to other Buyers/Sellers.

- With frenzied bidding wars much less common, the odds are now better that a Seller will consider your offer despite having contingencies for a home inspection and/or mortgage financing.

- You can actually view the property in-person before you purchase it! In the recent past, if you held-off on making an offer until you see the property, you would likely miss the opportunity to own the property!

- Lenders have adapted to market conditions! If using a mortgage, granted, you'll have a higher interest rate, yet of course that was inevitable – rates could not perpetually remain near all-time lows. Offsetting that (to a degree and with some exceptions) is the fact that prices are moderating, so the purchase price for the property may be less. The Lenders we're working with have put-together attractive financing programs to combat the higher interest rates.

**Contact Us Today If You Would Like to See Home Purchase Scenarios Using  
Several of These Attractive Financing Options!**

- Rental demand remains incredibly strong! So for those who will consider renting after purchasing, they'll be pleased to see how the high rental income offsets their costs

